**Agency Partnership Executive**

**DESCRIPTION**

We are looking to recruit an enthusiastic individual with a background in outbound phone calling to increase the awareness of USAirtours among travel agents throughout the UK.

The ideal candidate would have past experience of outbound calling and developing customer relationships over the phone. Previous travel to the USA would also be an advantage but not essential.

**JOB PURPOSE**

To spend each day speaking to past and potential new agents to persuade them to make their travel bookings with USAirtours rather than our competitors.

**REQUIREMENTs**

1. **Essential Experience**

* Previous outbound sales calling experience.
* Able to spend all day (at least 6 hours) talking to potential customers.
* A self-motivated, target driven attitude.
* A positive communication style and an ability to overcome objections.
* Good clear verbal and written communication skills.
* Computer competent to access and update customer records.

1. **Useful Experience**

* Previous experience in the UK travel industry
* USA destination knowledge
* Previously travelled to the USA

**HOURS OF WORK**

37.5 hours per week including 1 hour for lunch.

Monday – Friday 9am - 5.30pm

**BENEFITS**

Total potential OTE of £28,000-£30,000 which includes the following:

* Basic salary of £22,308 per annum
* A training allowance of £250 per month for the first 6 months
* £1,200 Working from Home Allowance
* Uncapped bonus – minimum expected £400 per month
* 28 days paid holiday (including bank holidays) increasing to 33 days for long service
* Plus 1 additional paid day’s holiday for your birthday
* Working from home
* Excellent training
* Optional Dental Plan
* Workplace pension
* Holiday discounts
* Online company events
* 3 in-person company events per year
* Employee Assistance Programme including
* Wellbeing Programme