



USAirtoours Travel Sales Consultant

DESCRIPTION

Established for 40 years, we pride ourselves on offering the best services to independent travel agents who need our product expertise to help them create high-quality tailor-made travel arrangements for their customers the USA, Canada, Mexico and the Caribbean.

We are currently looking for home based Travel Sales Consultants to join our busy sales team to make bookings to the USA, Caribbean and Mexico for our Travel Agents over the phone and by email.

We are offering you the opportunity to work for a dynamic and forward-thinking organisation, arranging a wide variety of holidays including, Disneyworld, theme park passes, villas, hotels, twin centres, fly and cruise, multi centre, tailor made, motorhomes and much, much more.

REQUIREMENTS

If you have at least two year's previous recent experience for either a retail travel agency or tour operator, can work in a pressurised environment and able to sell this could be a fantastic opportunity for you.

We are looking for candidates with the ability to create high quality tailor made itineraries to meet our customer's needs and the sales experience to convert enquiries into bookings

Prior destination and product knowledge of the USA and knowledge of scheduled airlines essential

Strong problem solving skills and multitasking abilities.

Confident and friendly telephone manner and the ability to work well within a thriving team environment.

We are looking for enthusiastic individuals who have a drive to succeed in sales and are committed to delivering outstanding customer service with a passion for the areas we cover.

HOURS OF WORK

40 hours per week,

Monday – Saturday 9am - 5.30pm with a day off in lieu when working a Saturday

BENEFITS

Our generous uncapped commission structure can give you on target earnings of £25-30,000

Working from home allowance £1,200 per annum

28 days paid holiday (including Bank holidays), increasing to up 33 days for long service

Option to purchase up to 5 additional days holiday

Annualised hours giving the opportunity to bank additional worked hours to be used another time

Flexible Working hours

Home Working

Excellent training

Optional Dental Plan

Employee Assistance Programme

Workplace Pension

Free eye tests

Familiarisation Trips,

Holiday Concessions, Incentives and Team Nights Out.

Company events