



USAirtoours Travel Sales Consultant

Loughton, Essex, United Kingdom · Trade Sales

DESCRIPTION

Established 40 years ago, we pride ourselves on offering the best services to independent travel agents who need our product expertise to help them create high-quality tailor-made travel arrangements.

We are currently looking for an experienced home based Travel Sales Consultants to join our busy sales team in making make Worldwide bookings for our supporting Travel Agents.

REQUIREMENTS

If during the past five years, you have at least two year's previous experience working within a travel agency or tour operator with a good track record for selling, this could be a fantastic opportunity for you.

We are looking for candidates with the ability to create high-quality tailor-made itineraries and the sales experience to convert enquiries into booking.

Prior destination and product knowledge of the USA would be a benefit and knowledge of scheduled airlines is essential. Would suit a someone with a confident and friendly telephone manner and the ability to work well within a thriving team environment.

We are looking for enthusiastic individuals who have a drive to succeed in sales and are committed to delivering outstanding customer service with a passion for the areas we cover.

BENEFITS

Working Monday – Saturday 37.5 hours per week. In return we offer:

- Basic + commission with OTE of £25,000
- Our generous uncapped commission structure gives you current realistic opportunity to earn up to £25,000.

- 28 days paid holiday (including Bank holidays), increasing to up 33 days for long service
- Excellent training
- Workplace Pension
- Free eye tests
- Familiarisation Trips,
- Your own holiday concessions and incentives